



## SUCCESS STORY

# IT Infrastructure Company



### Client We Served

An IT infrastructure performance company, headquartered in San Francisco, CA that designs and manufactures a family of wide area network (WAN) optimization solutions. They provide the industry's only comprehensive WAN optimization solution that addresses a host of severe problems that currently prevent companies from sharing applications across large distances. Thousands of companies with distributed operations use this company to make their IT infrastructure faster, less expensive and more responsive.

### Problem We Solved

Staff and executives at this company typically communicated with one another via BlackBerry mobile devices since they were seldom in the office. They needed a way to protect the messages being sent and to prevent any leakage since there was a lot of sensitive emails and attachments that were being disseminated between the employees.

### Products Implemented

The client is now taking advantage of our GigaTrust for BlackBerry solution to extend content protection out to their BlackBerry devices and allow for on-the-go secure communications. We are enhancing the value of RMS and their BlackBerry devices. GigaTrust is the only full secure Microsoft Partner to give you the ability to RMS enable your BlackBerry deployment.

The GigaTrust for BlackBerry product was installed and deployed in just a few short hours. The entire organization was able to create and read RMS protected email within the day of installation.

### Client Satisfaction Is the Proof

Their IT group was prompted to take a look at GigaTrust's BlackBerry RMS Solutions after they deployed Microsoft's Rights Management Service (RMS) to their Senior Management and realized that RMS-protected messages would not be visible. They quickly came to the conclusion that we could effectively solve this problem. GigaTrust for BlackBerry eliminated on-the-go security issues and helped keep business moving with 24/7 secured communications.

## About GigaTrust

GigaTrust is a leading provider of email security and content protection software products and services with customers in both the public and private sectors. GigaTrust is the only provider of the Intelligent Rights Management™ solution, which combines innovative next-generation content security technologies built on the foundation of Microsoft® Rights Management Services. In February 2003, the firm formed a strategic partnership with Microsoft and formally launched the first in the family of proprietary Intelligent Rights Management products based on the Rights

Management Services (RMS) security platform. GigaTrust is a Microsoft Silver Certified Partner. GigaTrust's family of products and services is easy to use and easy to deploy for either the author or recipient of protected content. GigaTrust's products and services include security solutions for email/attachments and document protection, automated external user provisioning, web content, network file shares, content repositories, discovery enablement, and mobile device support. For more information about GigaTrust, visit [www.gigatruster.com](http://www.gigatruster.com).

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