



## SUCCESS STORY

# Law Firm



### Client We Served

An international law firm based in New York City that has been advising many of the world's leading corporations and financial institutions, governments and governmental organizations for more than 135 years. They specialize in both litigation and transactional capabilities with a focus on capital markets, finance and international arbitration as well as mergers and acquisitions.

### Problem We Solved

The law firm had a need to share sensitive case data between their internal employees which, in the past, had been distributed in an unauthorized manner. The law firm identified Rights Management Service (RMS) from Microsoft® as the solution but needed help with architectural design and deployment services. Besides Microsoft Office documents, they recognized that numerous sensitive documents were in PDF format and, therefore, needed RMS support for that file format. The firm also faced the challenge that many of their professionals rely on BlackBerry mobile devices to retrieve their email and attachments. They needed a way to extend the security of RMS to these mobile devices to protect their communications and work product, as well as their clients' confidentiality.

### Products Implemented

GigaTrust partnered with Microsoft to help the firm begin to actively use Microsoft's Rights Management Services (RMS) that they had previously purchased but had never deployed. Both groups worked with the firm's IT team to support this endeavor and assisted in deploying RMS and several GigaTrust products: GigaTrust Desktop Client, GigaTrust for Blackberry, GigaTrust Enterprise Plus and eDiscovery Agent in a phased approach beginning with 650 licenses for both Desktop and Blackberry device use. Based upon the success of this phase, GigaTrust will add an additional 1,800 users by the end of 2010.

### Client Satisfaction Is the Proof

GigaTrust installed, deployed and tested Microsoft RMS and GigaTrust software. The initial Proof of Concept success resulted in the law firm moving to full production on RMS, GigaTrust and BlackBerry solution.

## About GigaTrust

GigaTrust is a leading provider of email security and content protection software products and services with customers in both the public and private sectors. GigaTrust is the only provider of the Intelligent Rights Management™ solution, which combines innovative next-generation content security technologies built on the foundation of Microsoft® Rights Management Services. In February 2003, the firm formed a strategic partnership with Microsoft and formally launched the first in the family of proprietary Intelligent Rights Management products based on the Rights

Management Services (RMS) security platform. GigaTrust is a Microsoft Gold Certified Partner. GigaTrust's family of products and services is easy to use and easy to deploy for either the author or recipient of protected content. GigaTrust's products and services include security solutions for email/attachments and document protection, automated external user provisioning, web content, network file shares, content repositories, discovery enablement, and the BlackBerry mobile device. For more information about GigaTrust, visit [www.gigatruster.com](http://www.gigatruster.com).

**GigaTrust Headquarters** 607 Herndon Parkway, Suite 302 Herndon, VA 20170 1.866.868.7878 [sales@gigatruster.com](mailto:sales@gigatruster.com) [www.gigatruster.com](http://www.gigatruster.com)